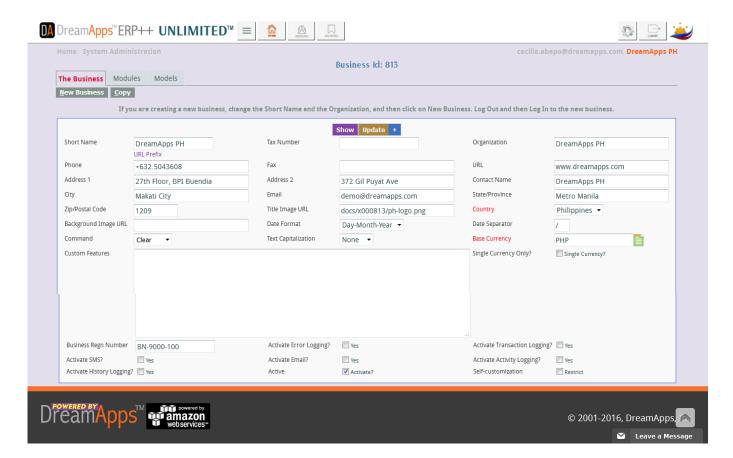
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Business

- In order for us to enter any data for a **Company** we first need to set up a new **business entity**.
- The Company name should be unique, that means you cannot create two companies with exactly the same name.
- Take note red Highlights are Mandatory Field you need to fill-in.

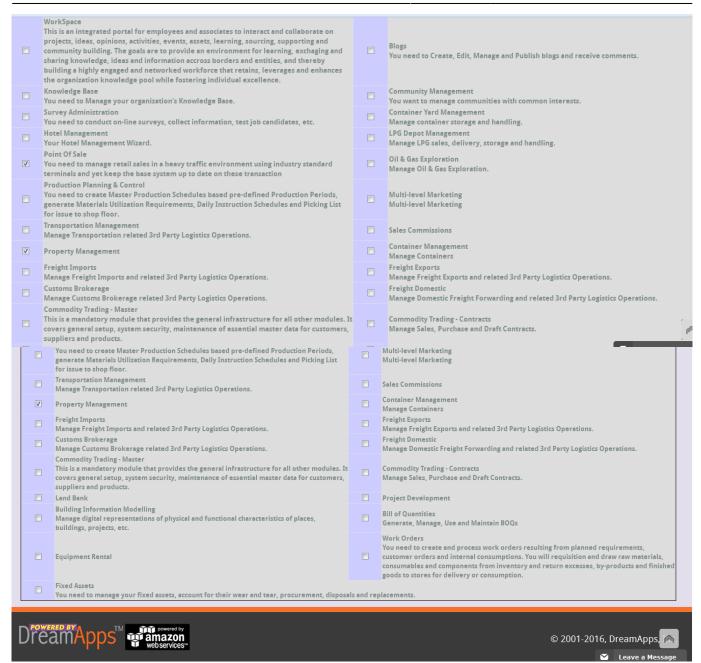


Modules



	Manufacturing Order You need to convert orders for manufactured goods from sales or other departments into manufacturing orders on your plants, issue raw materials and components, inspect and record goods receipts and alert beneficiaries informed of the status of your production.	V	Customer Support You need to keep track of your support commitments to your customers. You also need to record customer feedbacks and complaints, and refer them to appropriate persons in your support group. You also need to handle warranty commitments like replacements and free on-site maintenance.
	Bug Tracking You need to keep track and manage bugs discovered by users in your products and refer them to the appropriate team of developers. This module allows you to pro-actively handle all reported problems in your products.		Web Store-B2C You want to publish your products and services on the Web and allow your customers to buy and pay for them.
	Configurator You want to allow your customers and employees to configure end products based on predefined rules and integrate the same to your sales and fulfillment process.		Exchange You want to create markets for various categories of products and services. You would like to create unique forms with ad hoc fields and rules for each category for your members to interact meaningfully. You also want to have the ability to bill sellers and/or buyers based on pre-defined business models.
	E-Procurement You want to publish your requisitions for products and services on the Web and allow your suppliers to quote for, receive orders and manage deliveries.		Navigator You need to integrate you static and dynamic contents in your web site and provide a consistent look and feel accross diverse pages. You would also like to selectively publish different contents for different audiences.
	Salesforce Automation You want to combine a robust sales database with the knowledge of intricate relationships between organizations, people, events and activities in order to exploit market opportunities.	7	Event Management You want to manage events ilike seminars, exhibitions, workshops, classes and allow registration to the events by internal agents or external participants.
	Master Scheduling You need to manage planned manufacturing schedules for manufactured items based on expected sales and not based on actual orders received. The information in this module is used by Materials Requirement Planning as well as Production Scheduling and Capacity Planning modules.		Materials Requirement Planning You need to ascertain your needs for raw materials and components based on your manufacturing orders or planned production derived from your master manufacturing schedules. You also need to create planned requisitions, purchase orders and manufacturing orders well in advance to fulfill these requirements.
	Work Center and Routing You need to maintain up to date information about your production infrastructure and estimated costs as well standard production routes for your manufactured items.		Academic Management You want to combine a robust student database with the knowledge of intricate relationships between parents, teachers, events and activities in order to offer the very best.
	Capacity Planning You need to asses your production capacities vis-a-vis your production plans to identify bottlenecks and excess capacities, so that corrective actions may be taken to correct imbalances in you production infrastructure.		Production Scheduling You need to manage planned production of items so that resources are optimally allocated based on machine capacities and production routing. You also need to keep track of status of jobs, costs incurred, and work center loading.
V	Sales Analysis You need to analyze your sales, costs and margins by various parameters related to your products, customers, markets, territories, etc.	V	Trip Routing You want to optimize your physical deliveries, track schedules and collect cash on delivery. You would also ilike bill customers as well as your principals and manage costs and payables to your service providers.
	Healthcare You want to manage your healthcare practice, patient records, charges, payments, insurance and collections. You also need to manage physicians' appointments with your patient, including self internet support site that could be accessed by your patients and providers.		Vessel Performance Vessel Performance Monitoring System.
	Crew Management Complete History & personal information of Ship Crew.	V	Warehousing You want to receive, store, ship, manage and track your and your customers' materials in bulk or loose state in your warehouses. You need to implement appropriate picking and cartonization strategies for fulfilling shipping orders. You also need to bill your customers for the warehousing services you provide
	Warranty/Maintenance You need to negotiate support contracts with your customers, including free warranty and paid maintenance contracts. You also need to generate job requisitions based on your commitments and customers needs, assign appropriate resources, allocate spares and consumables, and monitor Fulfillment. You also need to bill the customers where your services and materials exceed commitments.		Generic Self Service Portal You need to provide selective role-based online access to your Customers, Suppliers, Auditors, Employees, Associates, etc.
	E-Permits You need to process online applications for permits and allow access by vendors and buyers to the permit databases restricted to their respective segments.	V	Human Resources You want to manage information relating to your human resources, your managers, employees, contractors and temp workers. You will also want to track their costs, revenue, attendance, training and placement.
V	Attendance Recording You want to record attendance of employees, contractors, maintenance, security personnel, etc. The information recorded could be used for calculation of wages, billing, costing and analysis.	V	Leave Management This is useful for maintaining leave records of employees and managing entitilements, etc.
	Employee Expense Reporting You want your employees obtain approvals for expenses and report actual expenses against such approvals, preferably through the employee portal.		Payroll
	Employee Appraisal Time Sheets		Incentives Management Recruitment
V	E-Employee: Self Service Portal You need to provide selective role-based online access to your employees, so that they can self-serve for routine enquiries and applications.		Land Bank
V	Product Data Management You want to organize and store your product data in a multi-dimensional structure and categorize them in ways that are typical as well as topical.		Ad Booking You need to keep details of publications and editions for which you'd want to accept advertisements from individuals, agencies and organizations. You'll also need to maintain a pricing engine for pricing of advertisements on retail as well as bulk basis
	Classified Marketplace A portal for booking and creating classified lineage, lineage with decorations and classified display advertisements		Media Planner You need to design and manage media plans for your marketing campaigns and events
	Trade Portal You need to give role-based access to different groups of people for using the Ad Booking System		*****
	Student Management Module		Application Service You need to publish web-based software applications to customers on the Internet, charge
	Fulfillment You need to process and fulfill customer orders, sechedule deliveries, manage finishing, picking, packing and shipment of goods.	V	them for usage, manage accounts and collect payments. Project Management & Collaboration Collaborate with your coleagues, partners, customers, suppliers and associates. Manage and monitor projects, tasks and milestones.
V	Digital Asset Management An enterprise content management module that tracks, organizes, maintains an exposes all the digital assets of the organization, including those uploaded by customers, partners and other users.		Billboard You need to publish Ads, Notices, Messages, etc to your site and manage access, visibility and distribution of these based on policies, usage and profiles.

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Models



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