

## OP to GL Interface

Two actions: Confirm DO and Post Invoice in the Order Processing module will create a GL transaction respectively for each of the action.

### Confirm DO

When a DO is confirmed, regardless of Local Sales or Export Sales, the following accounting entries are created

| GL Interface Type             | Sub-account | Currency | Dr                         | Cr          | Notes |
|-------------------------------|-------------|----------|----------------------------|-------------|-------|
| <b>Cost of Sales</b>          |             | Prime    | Standard Cost              |             |       |
| <b>Cost of Sales-Variance</b> |             | Prime    | Actual Cost -Standard Cost |             |       |
| <b>Inventory/Accruals</b>     |             | Prime    |                            | Actual Cost |       |

### Post Sales Invoice - Local

When a Local Sales Invoice is posted, regardless of the Invoicing Rule (Refer to Invoicing Rule), the following accounting entries are created.

| GL Interface Type/[Account]       | Sub-account | Currency | Dr                                    | Cr                                       | Notes |
|-----------------------------------|-------------|----------|---------------------------------------|--|-------|
| <b>Commission (Pay)</b>           |             | Prime    | (SalesPrice-Discount)*Commission%/100 |  |       |
| <b>Sales Discount</b>             |             | Prime    | Discount                              |  |       |
| <b>Sales</b>                      |             | Prime    |                                       | SalesPrice                               |       |
| <b>Tax</b>                        |             | Prime    |                                       | (SalesPrice-Discount)*Tax Rate/100       |       |
| <b>Trade Debtor-Control A/C</b>   | AR          | Prime    | (SalesPrice-Discount) + Tax           |  |       |
| <b>Trade Creditor-Control A/C</b> | AP          | Prime    |                                       | (SalesPrice - Discount)* Commission%/100 |       |

### Post Sales Invoice - Exports

When a Sales Invoice for Export is posted, regardless of the Invoicing Rule (Refer to Invoicing Rule), the following accounting entries are created.

| GL Interface Type/[Account] | Sub-account | Currency | Dr                                    | Cr         | Notes |
|-----------------------------|-------------|----------|---------------------------------------|------------|-------|
| <b>Commission (Pay)</b>     |             | Prime    | (SalesPrice-Discount)*Commission%/100 |            |       |
| <b>Sales Discount</b>       |             | Prime    | Discount                              |            |       |
| <b>Sales</b>                |             | Prime    |                                       | SalesPrice |       |

| GL Interface Type/[Account]       | Sub-account | Currency | Dr                  | Cr                                       | Notes |
|-----------------------------------|-------------|----------|---------------------|--|-------|
| <b>Tax</b>                        |             | Prime    |                     | Not Applicable                           |       |
| <b>Trade Debtor-Control A/C</b>   | AR          | Prime    | SalesPrice-Discount |  |       |
| <b>Trade Creditor-Control A/C</b> | AP          | Prime    |                     | (SalesPrice - Discount)* Commission%/100 |       |

## Examples

Local Sales: Say, SalesPrice=SGD100 Discount=SGD10.00 Commission=5%, Agent=SUP-000001.  
Stock Item StandardCost=SGD40.00, ActualCost=SGD60.00 and TaxRate=7%

The generated vouchers will contain:

### Confirm DO

| GL Interface Type             | Sub-account | Currency | PrimeDr | PrimeCr | BaseDr       | BaseCr       | Notes |
|-------------------------------|-------------|----------|---------|---------|--------------|--------------|-------|
| <b>Cost of Sales</b>          |             | SGD      | 40.00   |         | 40.00        |              |       |
| <b>Cost of Sales Variance</b> |             | SGD      | 20.00   |         | 20.00        |              |       |
| <b>Inventory</b>              |             | SGD      |         | 60.00   |              | 60.00        |       |
| <b>Totals</b>                 |             |          |         |         | <b>60.00</b> | <b>60.00</b> |       |

### Post Sales Invoice - Local

| GL Interface Type                 | Sub-account | Currency | PrimeDr                        | PrimeCr               | BaseDr        | BaseCr        | Notes |
|-----------------------------------|-------------|----------|--------------------------------|-----------------------|---------------|---------------|-------|
| <b>Commission (Pay)</b>           |             | SGD      | $(100-10)*5/100=4.50$          |                       | 4.50          |               |       |
| <b>Trade Creditor-Control A/C</b> | AP          | SGD      |                                | $(100-10)*5/100=4.50$ |               | 4.50          |       |
| <b>Sales Discount</b>             |             | SGD      | $(100*10)/100=10.00$           |                       | 10.00         |               |       |
| <b>Sales</b>                      |             | SGD      | 100.00                         |                       |               | 100.00        |       |
| <b>Trade Debtor-Control A/C</b>   |             | SGD      | $(100-10) + 7/100 + 90 = 96.3$ |                       | 96.30         |               |       |
| <b>GST Output Tax (Sales)</b>     |             | SGD      | $(100-10)*7/100=6.30$          |                       |               | 6.30          |       |
| <b>Totals</b>                     |             |          |                                |                       | <b>110.80</b> | <b>110.80</b> |       |

### Post Sales Invoice - Exports

Export Sales: Say, SalesPrice=USDD100, ExchangeRate=1.5 BaseCurrency=SGD,  
Discount=SGD10.00 Commission=5%, Agent=SUP-000001. Stock Item StandardCost=SGD40.00,  
ActualCost=SGD60.00 and TaxRate=7%

The generated vouchers will contain:

## Confirm DO

| GL Interface Type      | Sub-account | Currency | PrimeDr | PrimeCr | BaseDr       | BaseCr       | Notes |
|------------------------|-------------|----------|---------|---------|--------------|--------------|-------|
| Cost of Sales          |             | SGD      | 40.00   |         | 40.00        |              |       |
| Cost of Sales Variance |             | SGD      | 20.00   |         | 20.00        |              |       |
| Inventory              |             | SGD      |         | 60.00   |              | 60.00        |       |
| <b>Totals</b>          |             |          |         |         | <b>60.00</b> | <b>60.00</b> |       |

## Post Sales Invoice - Exports

| GL Interface Type          | Sub-account | Currency | PrimeDr               | PrimeCr               | BaseDr        | BaseCr        | Notes |
|----------------------------|-------------|----------|-----------------------|-----------------------|---------------|---------------|-------|
| Commission (Pay)           |             | USD      | $(100-10)*5/100=4.50$ |                       | 6.75          |               |       |
| Trade Creditor-Control A/C | AP          | USD      |                       | $(100-10)*5/100=4.50$ |               | 6.75          |       |
| Sales Discount             |             | USD      | $(100*10)/100=10.00$  |                       | 15.00         |               |       |
| Sales-Exports              |             | USD      | 100.00                |                       |               | 150.00        |       |
| Trade Debtor-Control A/C   | AR          | USD      | $(100-10)=90.00$      |                       | 135.00        |               |       |
| GST Output Tax (Sales)     |             |          | 0                     |                       |               |               |       |
| <b>Totals</b>              |             |          |                       |                       | <b>156.75</b> | <b>156.75</b> |       |

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Last update: **2014/07/13 08:15**

